

Proposal for Asprova

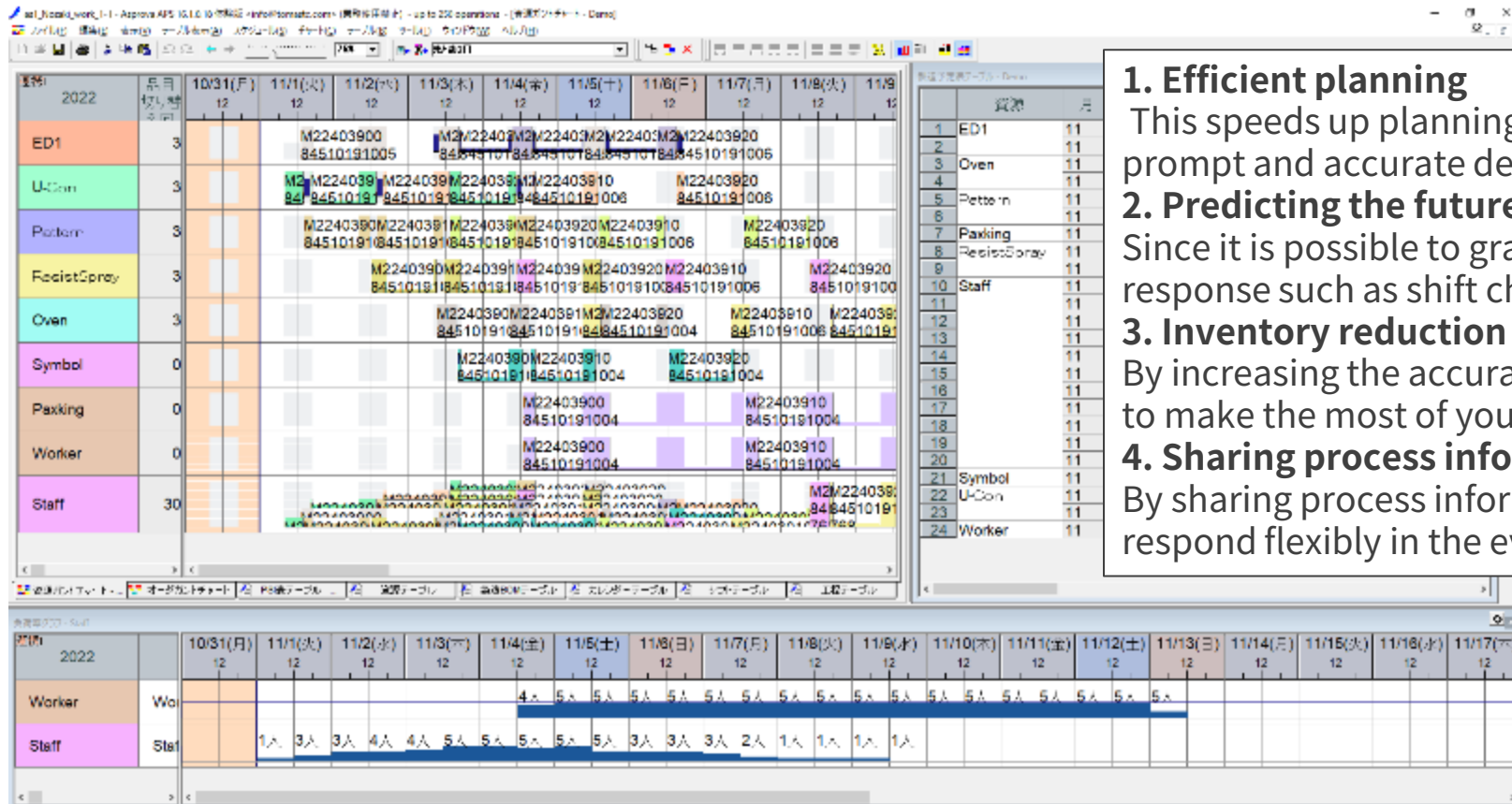
TOMAS TECH CO., LTD.

Proposal overview

What is production scheduler Asprova?

The production scheduler Asprova is equipped with time-based MRP and linking logic that connects "where" to "where" in addition to the landslide that has been good at it.

We connect people, goods, and resources in all processes from procurement to production and delivery, improve the flow, and realize inventory reduction and maximum utilization of resources.



1. Efficient planning

This speeds up planning and reduces opportunity loss through prompt and accurate delivery deadlines.

2. Predicting the future

Since it is possible to grasp the future equipment load status, early response such as shift change and outsourcing is possible.

3. Inventory reduction

By increasing the accuracy of production planning, you will be able to make the most of your resources.

4. Sharing process information

By sharing process information company-wide, it is possible to respond flexibly in the event of a problem.


Proposal details

Proposal details / Proposal overview

Current Operation (As-Is)

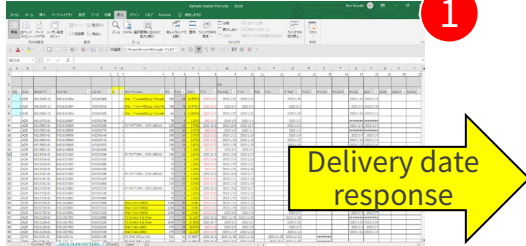
- 1 Available to Promise
- 2 Difference between plan and actual result
- 3 Accurate delivery date response

1
Receipt of orders
Receipt of orders. Receive orders from customers.



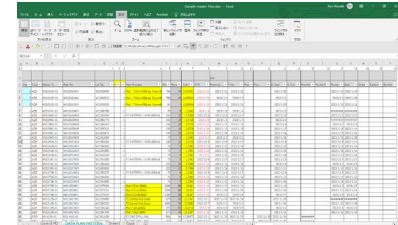
3

2
Order planning and delivery date response
Inserting received orders into an existing plan (Excel). Confirm delivery date and reply.




1

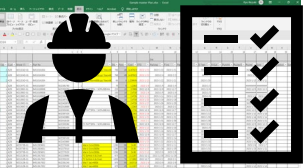
3
Confirmation of production plan
Update the existing plan when the delivery date to the customer is answered and the order is confirmed.



4
Production
Production execution



5
Confirmation of production results, reflection of results
After the execution of production, check the performance of each process. Conducted comparison of planned and actual results. Performance reflected.




2

New Operation (To-Be)

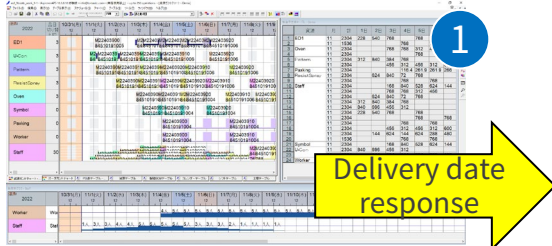
- 1 2 3 →
- 1 2 3 4 Efficient planning
- 5 How many people it needs

1
Receipt of orders
Receipt of orders. Receive orders from customers.



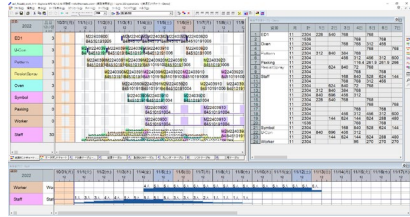
3

2
Order planning and delivery date response
Input the received order to the existing plan (Asprova). Confirm delivery date and reply.




1

3
Confirmation of production plan
Update the existing plan when the delivery date to the customer is answered and the order is confirmed.

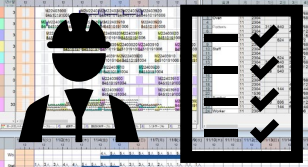


4
Production
Production execution



4 5

5
Confirmation of production results, reflection of results
After the execution of production, check the performance of each process. Conducted comparison of planned and actual results. Performance reflected.



2

Proposal details / Information needed for planning

1

Receipt of orders

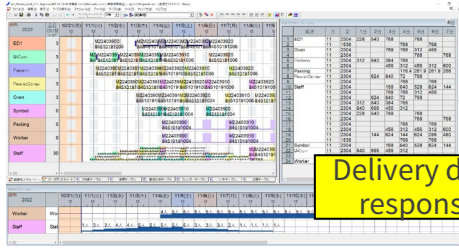
Receipt of orders.
Receive orders from customers.



2

Order planning and delivery date response

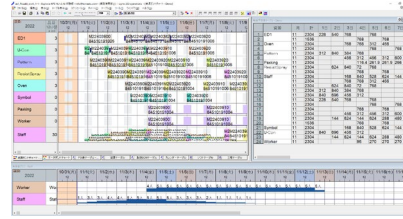
Input the received order to the existing plan (Asprova). Confirm delivery date and reply.



3

Confirmation of production plan

Update the existing plan when the delivery date to the customer is answered and the order is confirmed.



4

Production

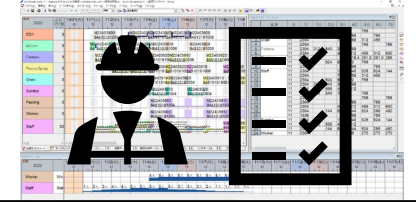
Production execution



5

Confirmation of production results, reflection of results

After the execution of production, check the performance of each process. Conducted comparison of planned and actual results. Performance reflected.



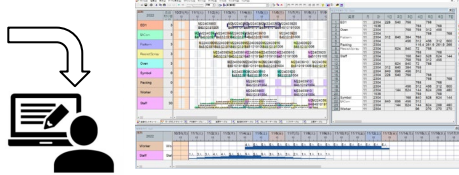
Order data *Each time setting

It is necessary to input order data for schedule creation. When scheduling order data, if there is an update, it will be put in. Order data can be input to Asprova in formats such as CSV. The required data are as follows.

1. Order No(Lot no)
2. Item no
3. Qty
4. Delivery date etc

Order data from ERP

1. Item A 10 pcs
2. Item B 10 pcs
3. Item C 10 pcs

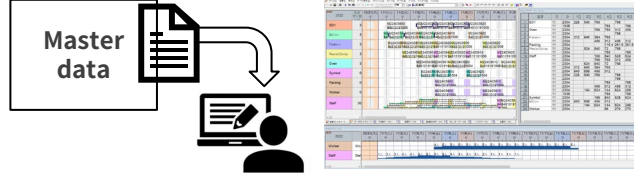


Master data *Preset

Master settings are required for automatic planning. After the master is set, it needs to be updated every time a change occurs. Master data can be input to Asprova in formats such as CSV.

Integrated Master Editor (BOM)
Resource
Item
Calendar
Shift
Process etc

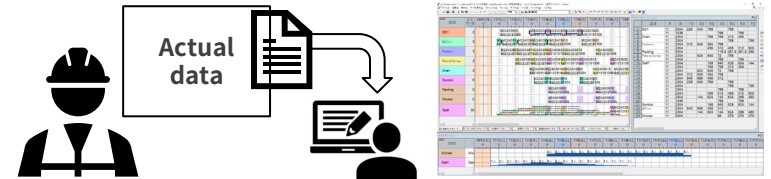
Master data



Actual data *Each time setting

After the execution of production, reflect the actual data in the plan.

By reflecting it in the plan, it will be excluded from the next schedule. Make a plan focusing only on the schedules that have not been started and those that have been started but not completed.



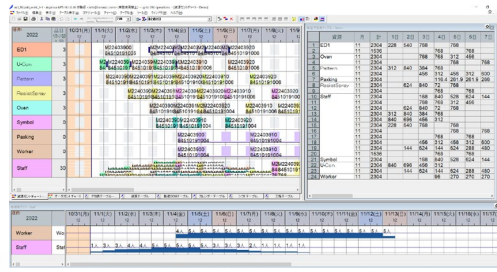
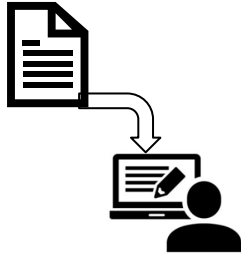
Proposal details / Features of the scheduler

Automatic schedule/adjustment function

By setting transaction data and master data, Asprova can automatically create schedules. Data created by the automatic schedule can be adjusted manually. Also, by changing the master settings (calendar, shift table), it is possible to adjust the delivery date.

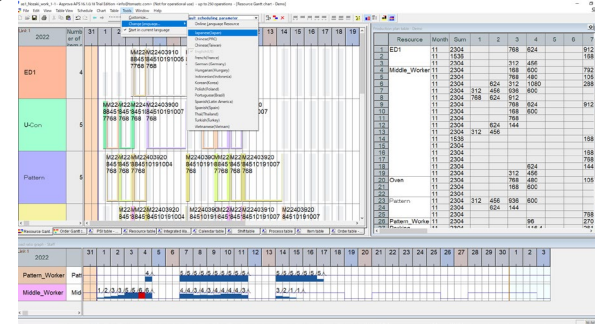
Order data from ERP

1. Item A 10 pcs Lot 001
2. Item B 10 pcs Lot 001
3. Item C 10 pcs Lot 002
4. Item C 10 pcs Lot 003
1. Item C 10 pcs Lot 004



Multilingual setting

Asprova supports multiple languages such as Japanese, English, and Thai. Since it is possible to change the settings for each user, anyone can make settings in their own language in an easy-to-understand manner.



- Japanese
- English
- Thai
- Chinese
- *
- *
- *
- *

Bulk production schedule possible

By default, the schedule is executed in compliance with the due date. If there are schedules with close delivery dates, it is possible to carry out collective production. The summary date can also be set freely. It is possible to formulate a plan in consideration of the setup time.

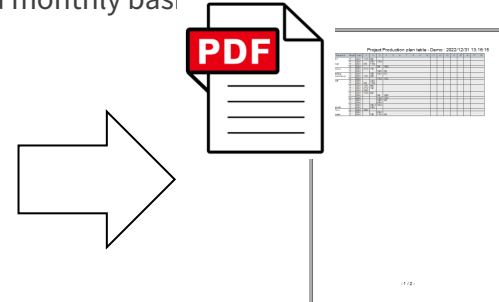
| Link 1 | 2022 | Number of items | 10/31(Mon) | 11/1(Tue) | 11/2(Wed) | 11/3(Thu) | 11/4(Fri) |
|--------|------|-----------------|------------|---|-----------|-----------|-----------|
| ED1 | 5 | | | M22403M22403M22403M22403M22403M22403920 | | | |
| | | | | 84510184510184510184510184510184510191005 | | | |

| Link 1 | 2022 | Number of items | 10/31(Mon) | 11/1(Tue) | 11/2(Wed) | 11/3(Thu) | 11/4(Fri) |
|--------|------|-----------------|------------|---|-----------|-----------|-----------|
| ED1 | 1 | | | M22403M22403M22403M22403M22403M22403920 | | | |
| | | | | 84510184510184510184510184510184510191006 | | | |

Schedule output

It is possible to output in a form that can be shared with others, such as PDF. After planning, it becomes possible to easily share with the manufacturing site. In addition, you can output in the format you are currently using, and you can output reports in the format summarized on a monthly basis.

| Resource | Month | Sum | 1 | 2 | 3 | 4 | 5 |
|-----------------|-------|------|------|------|------|------|---|
| 1 ED1 | 11 | 2304 | 1440 | 864 | | | |
| 2 Oven | 11 | 2304 | 576 | 1728 | | | |
| 4 Pattern | 11 | 2304 | 2112 | 192 | 384 | 1920 | |
| 6 Packing | 11 | 2304 | 768 | 1024 | 512 | | |
| 9 General/Setup | 11 | 2304 | 1344 | 960 | | | |
| 10 Staff | 11 | 2304 | 1152 | 1152 | | | |
| 11 | 11 | 2304 | 576 | 1728 | | | |
| 12 | 11 | 2304 | 1344 | 960 | | | |
| 13 | 11 | 2304 | 2112 | 192 | 384 | 1920 | |
| 14 | 11 | 2304 | 2304 | | | | |
| 15 | 11 | 2304 | 1440 | 864 | | | |
| 16 | 11 | 2304 | | 384 | 1920 | | |
| 17 | 11 | 2304 | 1152 | 1152 | | | |
| 18 | 11 | 2304 | 1520 | 384 | | | |
| 19 | 11 | 2304 | 2304 | | | | |
| 20 | 11 | 2304 | 658 | 3 | 1645 | | |
| 21 Symbol | 11 | 2304 | 2304 | | | | |
| 22 UC-con | 11 | 2304 | 2304 | | | | |
| 23 | 11 | 2304 | 788 | 1152 | 384 | | |
| 24 Worker | 11 | 2304 | 788 | 1152 | 384 | | |

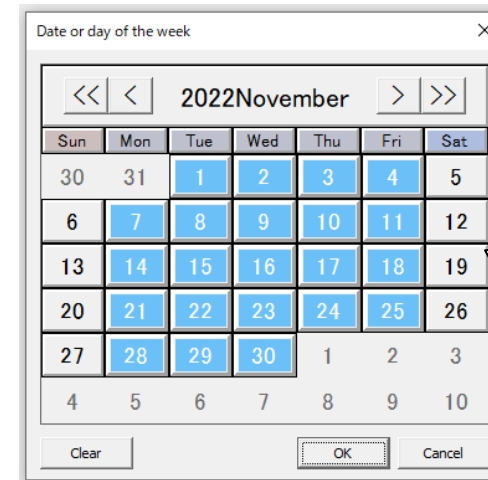
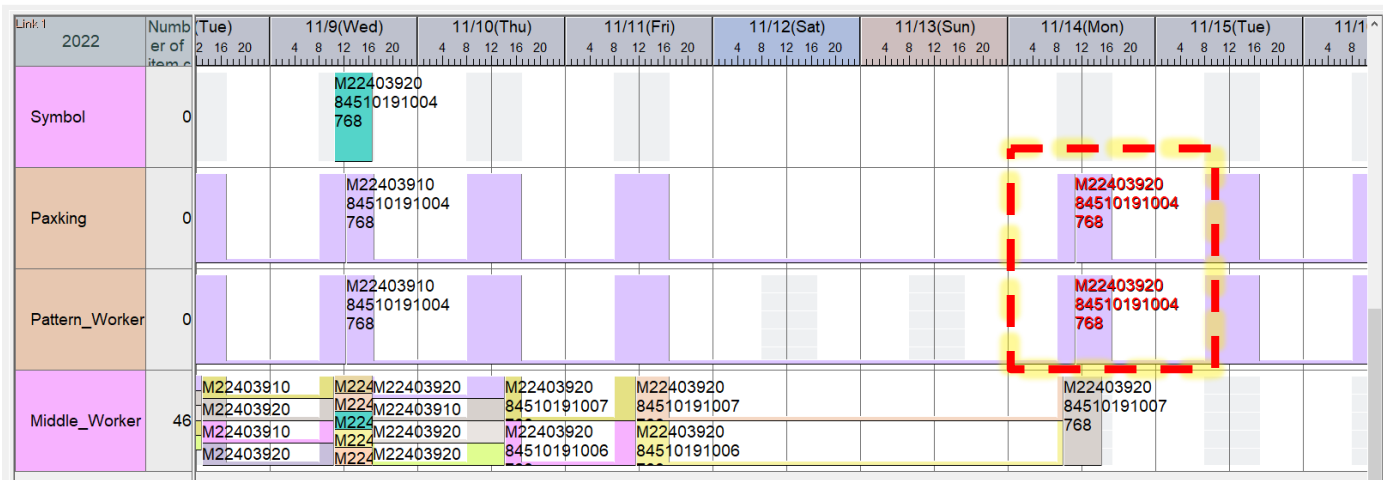


Proposal details / Automatic schedule/adjustment function

By setting transaction data and master data, Asprova can automatically create schedules.

Data created by the automatic schedule can be adjusted manually.

Also, by changing the master settings (calendar, shift table), it is possible to adjust the delivery date.



By operating Calendar and shift, it is possible to change the scheduling conditions. It is also possible to use options such as outsourcing. Scheduling by sudden orders is easily possible.

| | Order code | Order class | Item | EST | Due date |
|----|------------|-------------|-------------|-----|-------------------|
| 1 | M22403900 | Register | 84510191004 | | 2022/11/14 00:00: |
| 2 | M22403910 | Register | 84510191004 | | 2022/11/15 00:00: |
| 3 | M22403920 | Register | 84510191004 | | 2022/11/16 00:00: |
| 4 | M22403900 | Register | 84510191005 | | 2022/11/14 00:00: |
| 5 | M22403910 | Register | 84510191005 | | 2022/11/15 00:00: |
| 6 | M22403920 | Register | 84510191005 | | 2022/11/16 00:00: |
| 7 | M22403900 | Register | 84510191006 | | 2022/11/14 00:00: |
| 8 | M22403910 | Register | 84510191006 | | 2022/11/15 00:00: |
| 9 | M22403920 | Register | 84510191006 | | 2022/11/16 00:00: |
| 10 | M22403900 | Register | 84510191007 | | 2022/11/14 00:00: |
| 11 | M22403910 | Register | 84510191007 | | 2022/11/15 00:00: |
| 12 | M22403920 | Register | 84510191007 | | 2022/11/16 00:00: |

| | Shift code | Patterns |
|---|------------|-------------|
| 1 | All day | 0:00-24:00 |
| 2 | Holiday | |
| 3 | S1 | 8:00-17:00 |
| 4 | S2 | 20:00-29:00 |
| 5 | S1+1h | 8:00-18:00 |
| 6 | S1+2h | 8:00-19:00 |
| 7 | S1+3h | 8:00-20:00 |

Proposal details / Multilingual setting

Asprova supports multiple languages such as Japanese, English, and Thai.

Since it is possible to change the settings for each user, anyone can make settings in their own language in an easy-to-understand manner.

A plurality of workers can operate easily.

The screenshot displays the Asprova software interface. The main window shows a Gantt chart for the year 2022, with a 'Change language...' menu open. The menu lists various languages, with 'English(US)' selected. The Gantt chart shows tasks for 'ED1', 'U-Con', and 'Pattern' with associated resource IDs and dates. A 'Production plan table - Demo' is visible on the right, showing resource usage over time. Below the Gantt chart, a 'Staff' table shows the workload for 'Pattern_Worker' and 'Middle_Worker' across the year.

| Resource | Month | Sum | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|---------------|-------|------|-----|-----|------|------|---|---|-----|
| ED1 | 11 | 2304 | | | 768 | 624 | | | 912 |
| | 11 | 1536 | | | | | | | 168 |
| | 11 | 2304 | | | 312 | 456 | | | |
| Middle_Worker | 11 | 2304 | | | 168 | 600 | | | 792 |
| | 11 | 2304 | | | 768 | 480 | | | 105 |
| | 11 | 2304 | | 624 | 312 | 1080 | | | 288 |
| | 11 | 2304 | 312 | 456 | 936 | 600 | | | |
| | 11 | 2304 | 768 | 624 | 912 | | | | |
| | 11 | 2304 | | | 768 | 624 | | | 912 |
| | 11 | 2304 | | | 168 | 600 | | | |
| | 11 | 2304 | | | 768 | | | | |
| | 11 | 2304 | | 624 | 144 | | | | |
| | 11 | 2304 | 312 | 456 | | | | | |
| | 11 | 1536 | | | | | | | 168 |
| | 11 | 2304 | | | | | | | |
| | 11 | 2304 | | | | | | | 168 |
| | 11 | 2304 | | | | | | | 768 |
| | 11 | 2304 | | | | 624 | | | 144 |
| Oven | 11 | 2304 | | | 312 | 456 | | | |
| | 11 | 2304 | | | 768 | 480 | | | 105 |
| | 11 | 2304 | | | 168 | 600 | | | |
| | 11 | 2304 | | | 2304 | | | | |
| Pattern | 11 | 2304 | 312 | 456 | 936 | 600 | | | |
| | 11 | 2304 | | 624 | 144 | | | | |
| | 11 | 2304 | | | | | | | 768 |
| Pattern_Worke | 11 | 2304 | | | | 96 | | | 270 |
| | 11 | 2304 | | | | 416 | | | 264 |

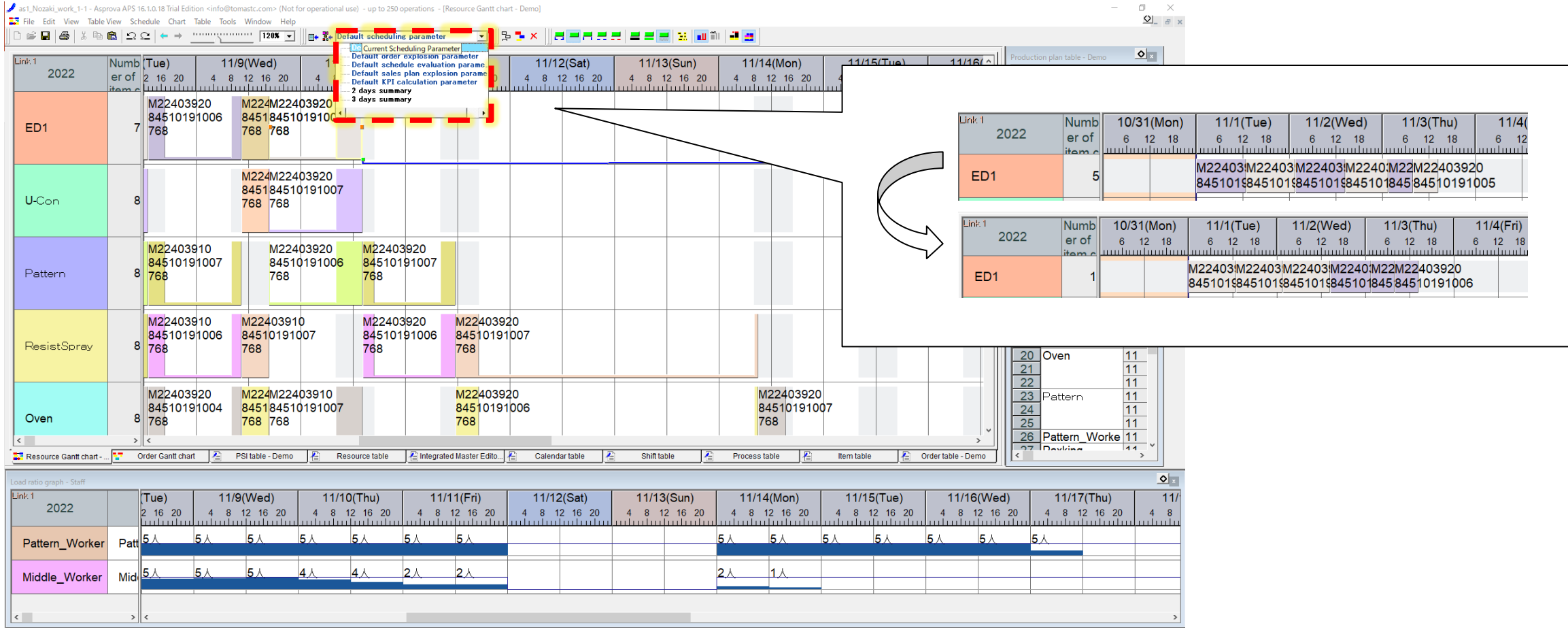
| Staff | 31 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 1 | 2 | 3 |
|----------------|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|---|---|---|
| Pattern_Worker | | | | | 4 | | | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | | | |
| Middle_Worker | 1 | 2 | 3 | 3 | 5 | 6 | 6 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 2 | 1 | 1 | | | | | | | | | | | | |

Proposal details / Bulk production schedule possible

By default, the schedule is executed in compliance with the due date.

If there are schedules with close delivery dates, it is possible to carry out collective production.

The summary date can also be set freely. It is possible to formulate a plan in consideration of the setup time.



Proposal details / Schedule output

It is possible to output in a form that can be shared with others, such as PDF. After planning, it becomes possible to easily share with the manufacturing site. In addition, you can output in the format you are currently using, and you can output reports in the format summarized on a monthly basis.

Production plan table - Demo

| | Resource | Month | Sum | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |
|----|---------------|-------|------|-----|-----|-----|-------|-----|---|-------|-------|-----|-----|-----|----|----|-----|-----|-----|----|----|----|----|
| 1 | ED1 | 11 | 2304 | | | 312 | 456 | | | 168 | 600 | 24 | 744 | | | | | | | | | | |
| 2 | | 11 | 1536 | | | | 624 | | | 144 | 480 | 288 | | | | | | | | | | | |
| 3 | | 11 | 2304 | | | 768 | | | | 768 | | 768 | | | | | | | | | | | |
| 4 | Middle_Worker | 11 | 2304 | | | 168 | 600 | | | 768 | | 768 | | | | | | | | | | | |
| 5 | | 11 | 2304 | | | 768 | 480 | | | 288 | 480 | 288 | | | | | | | | | | | |
| 6 | | 11 | 2304 | | 624 | 312 | 600 | | | 168 | 600 | | | | | | | | | | | | |
| 7 | | 11 | 2304 | 312 | 456 | 768 | | | | 768 | | | | | | | | | | | | | |
| 8 | | 11 | 2304 | 768 | 624 | 144 | 624 | | | 144 | | | | | | | | | | | | | |
| 9 | | 11 | 2304 | | | 312 | 456 | | | 168 | 600 | 24 | 744 | | | | | | | | | | |
| 10 | | 11 | 2304 | | | | 168 | 600 | | | | 768 | | 648 | | | 120 | | | | | | |
| 11 | | 11 | 2304 | | | | 768 | | | | 480 | 288 | 336 | 432 | | | | | | | | | |
| 12 | | 11 | 2304 | | 624 | 144 | | | | 168 | 600 | 24 | 744 | | | | | | | | | | |
| 13 | | 11 | 2304 | 312 | 456 | | | | | 768 | | 768 | | | | | | | | | | | |
| 14 | | 11 | 1536 | | | | 624 | | | 144 | 480 | 288 | | | | | | | | | | | |
| 15 | | 11 | 2304 | | | | | | | 168 | 600 | 24 | 744 | | | | 768 | | | | | | |
| 16 | | 11 | 2304 | | | | | | | 768 | | 768 | | 648 | | | 120 | | | | | | |
| 17 | | 11 | 2304 | | | | 624 | | | 144 | 480 | 288 | 336 | 432 | | | | | | | | | |
| 18 | | 11 | 2304 | | | 312 | 456 | | | 168 | 600 | 24 | 744 | | | | | | | | | | |
| 19 | | 11 | 2304 | | | 768 | | | | 768 | | 768 | | | | | | | | | | | |
| 20 | Oven | 11 | 2304 | | | 768 | 480 | | | 288 | 480 | 288 | | | | | | | | | | | |
| 21 | | 11 | 2304 | | | 168 | 600 | | | | | 768 | | 648 | | | 120 | | | | | | |
| 22 | | 11 | 2304 | | | | | | | 168 | 600 | 24 | 744 | | | | 768 | | | | | | |
| 23 | Pattern | 11 | 2304 | 312 | 456 | 768 | | | | 768 | | | | | | | | | | | | | |
| 24 | | 11 | 2304 | | 624 | 144 | | | | 168 | 600 | 24 | 744 | | | | | | | | | | |
| 25 | | 11 | 2304 | | | | 624 | | | 144 | 480 | 288 | 336 | 432 | | | | | | | | | |
| 26 | Pattern_Worke | 11 | 2304 | | | | 96 | | | 270 | 270 | 270 | 270 | 270 | | | 270 | 270 | 270 | 48 | | | |
| 27 | Boxing | 11 | 2304 | | | | 116.4 | | | 261.0 | 261.0 | 266 | 270 | 270 | | | 270 | 270 | 270 | 48 | | | |

Project Production plan table - Demo : 2022/12/31 13:16:15

- 1 / 2 -

Proposal example

| Proposed example

Business challenges

- ☒ Simulating manufacturing forecasts to quickly grasp accurate delivery dates
- ☒ Prompt restructuring of plans and personnel assignments for sudden orders and vacancies of workers on the day
- ☒ Abolition of personalization of manufacturing planning work / Simplification of creating work instructions and automatic linking of results to the core system



Proposed solution

- ☑ Simulate manufacturing forecasts to quickly grasp accurate delivery dates
- ☑ Achieving optimization of staffing
- ☑ Reduction of management man-hours by breaking away from manual work

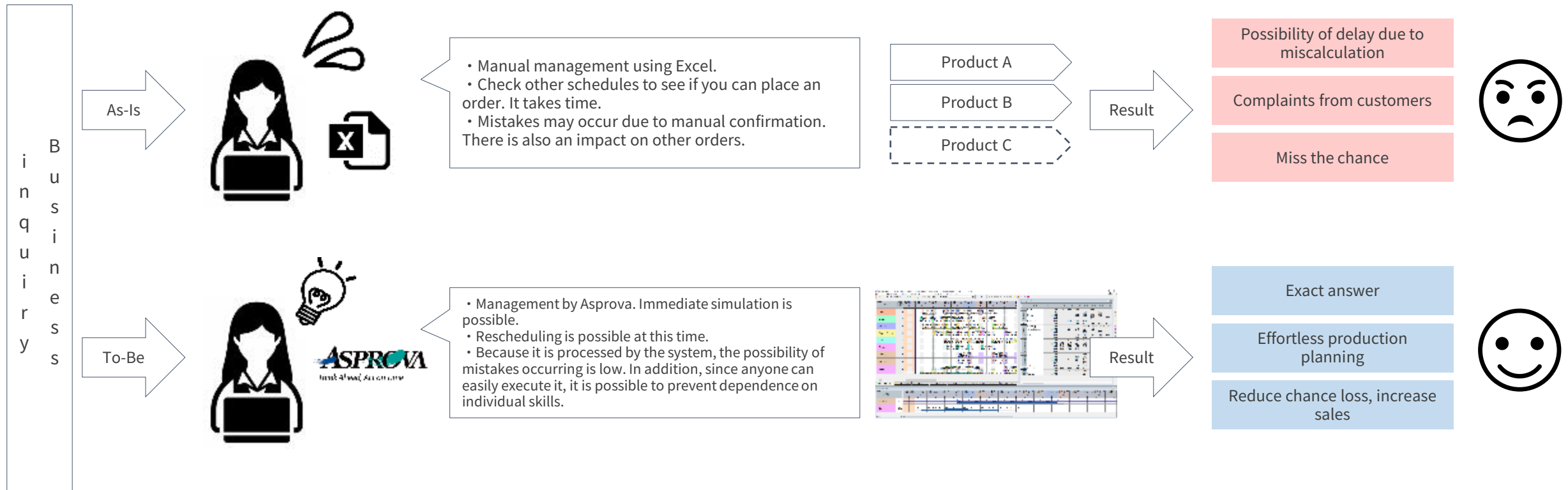


Accelerating production plan reorganization due to urgent orders and vacancies, and for ever-changing production processes
Creation of a mechanism for building a system flexibly

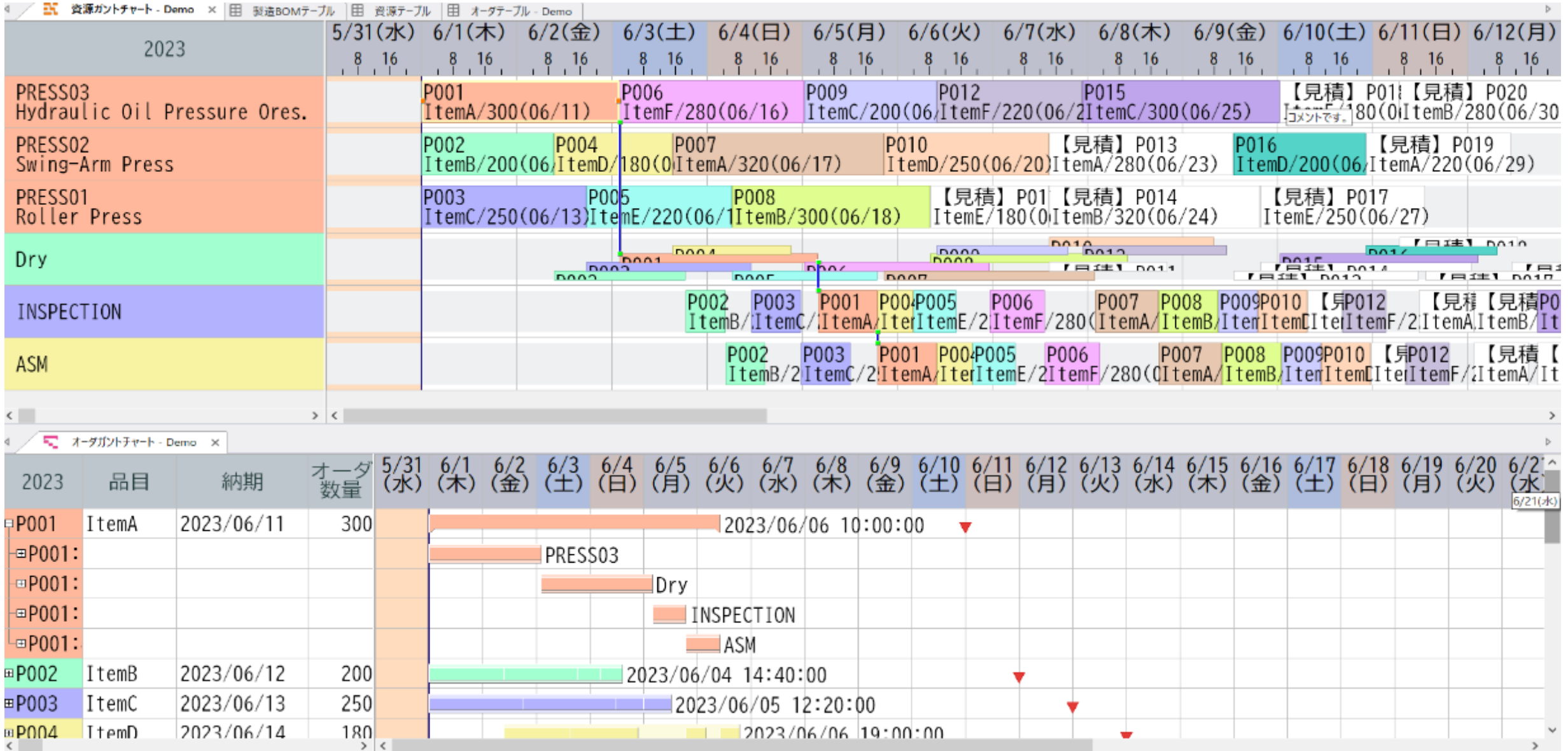
Simulate manufacturing forecasts to quickly understand accurate delivery dates

Asprova can simulate the production plan,
It can respond instantly to sudden or urgent orders.

It is possible to adjust other orders and judge whether the order can be accepted or not, so you can reduce machine loss and increase sales.



Simulate manufacturing forecasts to quickly understand accurate delivery dates

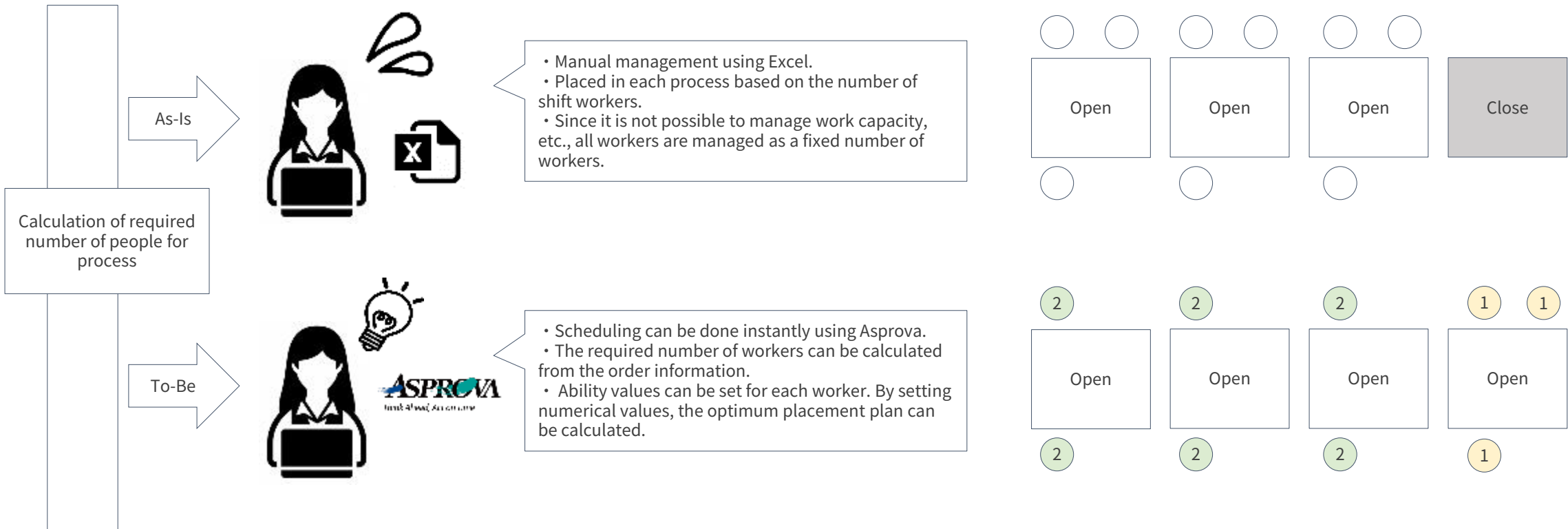


Realization of optimization of personnel allocation - worker planning for assembly process

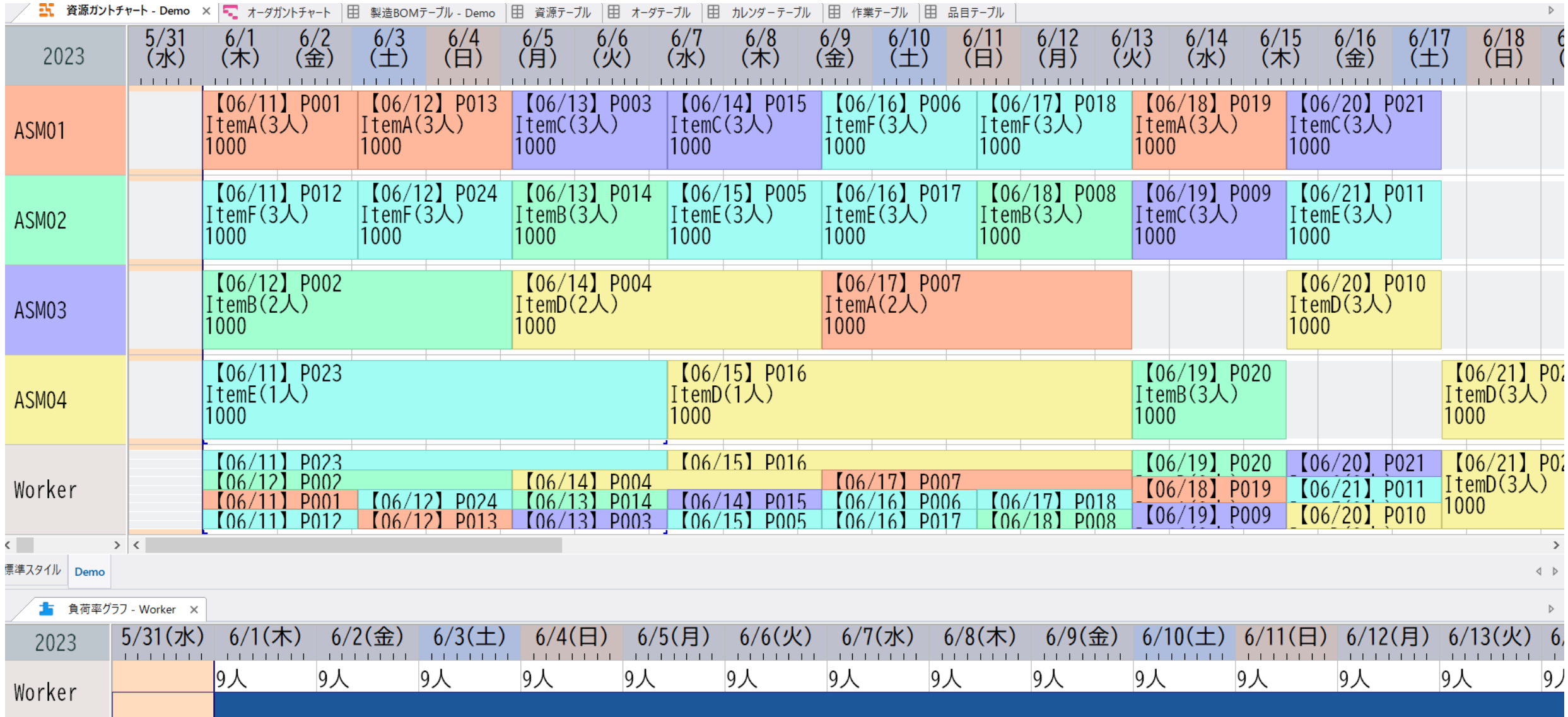
By utilizing Asprova, it is possible to optimize personnel allocation.

It is possible to calculate the required number of workers based on the number of manufacturing orders, processes, and workers.

In addition, since the ability value can be set separately for each worker, it is possible to schedule by applying work efficiency and work constraints.



Realization of optimization of personnel allocation - worker planning for assembly process

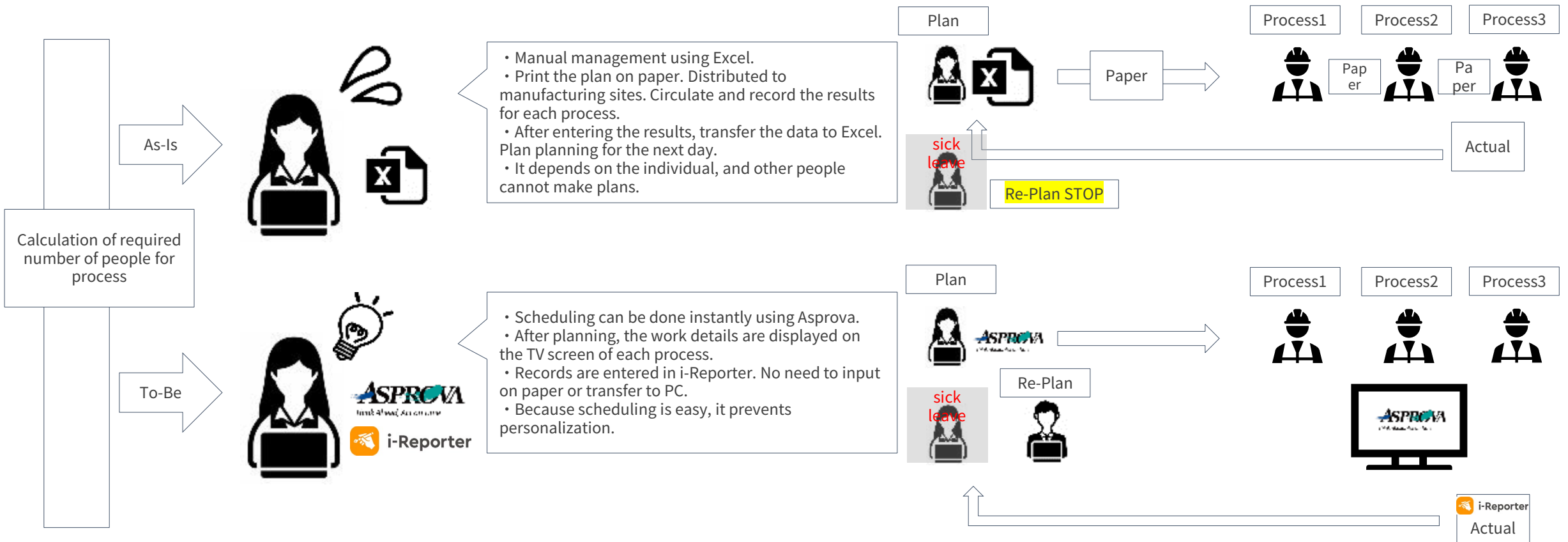


Reduction of management man-hours by breaking away from manual work

By using Asprova and i-Reporter, it is possible to reduce management man-hours.

Current operations are mainly based on scheduling using Excel, printing paper, circulating paper in the factory, and entering results.

By registering planned data in Asprova, giving instructions to the site on a display or tablet, and inputting performance data on the i-Reporter side, it is possible to increase work efficiency and reduce management man-hours.



Summary of proposals

Summary of proposals

- ☑ Simulate manufacturing forecasts to quickly grasp accurate delivery dates
- ☑ Achieving optimization of staffing
- ☑ Reduction of management man-hours by breaking away from manual work

Reorganization of production plans due to urgent orders and vacancies
For faster and ever-changing production processes
Creation of a mechanism for building a system flexibly



Plan

Based on the report, identify the processes and lines that are bottlenecks. From the current figures, calculate the figures that should be improved and set targets.



Action

Evaluate the results after improvement. Evaluate whether improvement measures are reflected in numerical results and whether there are any deficiencies.



Do

Based on the target numerical values, the points to be improved are examined with reference to other lines and other work. After consideration, the operation will be carried out.



Check

After a certain period of time, output a report and collect data. Analyze under the same conditions as the previous time and check the points that have changed.



Appendix

| Maintenance

| # | Software maintenance | | Standard / Option |
|---|---|---|-------------------|
| 1 | Operational support/restoration support | We will open a support window to provide operation support by phone and email, and recovery support in the event of a software failure. | Standard*1 |
| 2 | Provide upgraded software | We will provide an upgraded version when we improve the functions of the software. We provide the latest software for the latest OS free of charge. You can reduce the customer's life cycle cost by eliminating the need to purchase software when updating the server. | Standard*1 |
| # | Software reset | | |
| 1 | Software reset | If it needs to re-setup the software after repairing the server, Carry out restoration work. (Restoration of inventory data is not included in software reset) | Standard*1 |

*1) Service is provided at the system purchase fee for the first year of the contract. From the second year onwards, the contract is for one year

Schedule | Go live schedule Asprova

| | | |
|--------------------------------------|---|---------------------|
| 1. Current situation analysis | We will conduct a hearing of the current business and the system being used, confirm the requirements, and analyze the current situation of the customer. We will create a quote based on your requirements. | Within sales |
| 2. Requirement definition | Based on the analysis of the current situation, we will define detailed requirements. We will check the detailed requirements so that the system can be realized in line with actual operation. | 12 weeks |
| 3. Design | While holding a process meeting, based on the requirements, we will perform basic design, detailed design, and transition preparation. | 6 weeks |
| 4. Development /Test | Do the work that fits the job and start the test. We will consider the migration method for smooth introduction. | 12 weeks |
| 5. Introduction support | We will hold an operation training session when introducing the system that is currently in use or operating in parallel with the business, and after confirming the feeling of use, etc., we will conduct the final acceptance inspection. | 8 week |
| 6. Production operation | Operation start. We provide long-term support for safe and comfortable system operation through operation and maintenance support, help desk, information provision, and provision of revisions. | 38 weeks |